Lenard Bertrand General Contractors, Inc.



Unequaled Professionalism, Quality and Value

lenardbertrand.com

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Lenard Bertrand General Contractors, Inc.

Company Profile

Our Mission

Our mission is to excel as a commercial building contractor in the Acadiana area, providing our clients unequaled professionalism, quality and value beyond their expectations.

Goals & Objectives

- Continue to profitably provide unequalled professionalism, quality and value to our clients
- Continue strong but controlled growth in commercial building construction
- Continue improvement in everyday business activities and operations
- Continue to adapt in order to offer the best construction services available to our clients

Who we are...

Lenard Bertrand General Contractors, Inc. (LBGC, Inc.) is a state licensed general contractor located in Opelousas, LA serving the Acadiana area. LBGC, Inc. provides commercial building construction services to a diverse group of clients. LBGC, Inc. is solely owned by Lenard Bertrand, a well respected businessman and lifelong resident of Opelousas. Lenard is married to Priscilla Stanford-Bertrand also of Opelousas.

Lenard has over thirty (30) years of experience in both residential & commercial construction. His experiences include concrete foundations, carpentry, steel erection, and field supervision. Starting his business as a part-time residential homebuilder and remodeler, he gradually made his way into commercial building construction, which is the company's specialty and focus today.

In 2001, Sean Bertrand, now vice-president of LBGC, Inc., joined the family business in order to help his father with the growth and development of LBGC, Inc. Today, Sean's role is estimator / project manager along with overseeing daily business operations.

What we do...

As a general contractor, LBGC, Inc. directly employs approximately five (5) field and three (3) administrative employees. Our field employees are highly experienced working-superintendents, carpenters and laborers who perform foundation, rough-carpentry, finish-carpentry, and specialties installation. Along with the use of our own workforce, we also have great working relationships with specialty contractors and suppliers both large and small. Over the years, we have built strong relationships with these subcontractors and suppliers in order to better serve our clients and provide the highest possible quality & value.

Our Clients & Projects...

LBGC, Inc. has served clients such as local small businesses, retail chains and hotels, along with national and global corporations. We have successfully completed projects in many areas of construction such as: multi-family residential, religious, medical, commercial, retail, industrial, banking, hotel, restaurant, educational, recreational and land development. While median project size is approximately \$500,000, our target market is projects in the \$500,000 - \$1,000,000 range. We perform jobs ranging from less than \$1,000 (for existing clients) to projects in excess of \$2 million. Although our clients are a diverse group, LBGC, Inc. serves each client with the same respect and attention. As a result of our reputation for professionalism, quality and value, we have many repeat customers, some of which have used LBGC, Inc. on dozens of projects and still counting.

Lenard Bertrand

Owner / President

lenard@lenardbertrand.com

PROFILE

- Owner President of Lenard Bertrand General Contractors, Inc.
- Field Supervision, coordination and quality control
- Thorough knowledge of construction materials, methods & implementation
- Comprehensive background in all phases of construction with a variety of trade experience including site-work, concrete, masonry, metals, carpentry, thermal & moisture protection, doors and windows, finishes, specialties, HVAC, plumbing, and electrical

EDUCATION

<u>Lawtell High School</u> *High School Graduate – 1972*

<u>University of Southwestern Louisiana</u> Attended 1973 - 1974

EXPERIENCE

- Over thirty years of building construction experience, including many field trades and supervision of those trades as they apply to new construction, remodeling and repair
- Construction estimating and administration

RESPONSIBILITIES

- Management of day-to-day field operations
- Field supervision of projects
- Management of superintendents, foremen, laborers and subcontractors

SKILLS & ACCOMPLISHMENTS

- Experienced in all phases of construction, with an emphasis in cast-in-place concrete, steel erection and carpentry.
- Extensive experience in field supervision and coordination of self-performed and subcontracted trades.

Sean J. Bertrand

Estimator / Project Manager

sean@lenardbertrand.com

PROFILE

- Estimator & Project Manager
- · Goal driven, detail oriented manager
- Organized problem solver
- Proven ability to work in unison with others as a team member

EDUCATION

Louisiana State University

Bachelor of Science in Forest Management - 1998

- Member of Xi Sigma Pi honor society
- Member of LSU College of Agriculture Student Council
- Recipient of various academic awards and scholarships

University of Louisiana at Lafayette

Masters of Business Administration - 2001

- Completed MBA at age 24
- Completion of graduate courses in operations management, economics, finance, international business, accounting, business systems, multivariate data analysis, business strategy and law

EXPERIENCE

 Nearly (15) years of experience in commercial & residential building construction with an emphasis in estimating, field supervision and project management for commercial building construction

RESPONSIBILITIES

- General operations manager
- Management of day-to-day business activities
- Estimating (conceptual and take-off)
- Project management (scheduling, procurement, change-orders, job costing, billing and profit-loss analysis)
- Safety coordination (conducting safety meetings, inspections and field safety reports)
- Work effectively with clients, design professional, and the construction team to design, budget and build projects

SKILLS & ACCOMPLISHMENTS

- Implementation of construction management software suite (Sage 100 Contractor - accounting, job-costing, project management, and estimating software)
- Satisfactory completion of many specialized projects for a diverse client base

Field Superintendent

Blaine Bertrand (1988 – Present)

PROFILE

- Field superintendent and craftsman
- Knowledge of construction materials, methods and implementation
- Diverse background in a variety of trades
- Experienced at reading, interpreting and following plans and specifications
- Able to read construction drawings, specifications and interpret details
- Ability to work in unison with others as a team member

TRADE EXPERIENCE

- General Construction Supervision
- Equipment Operation
- Concrete Foundations (Conventional & Post-tension)
- Pre-engineered Steel Building Erection
- Frame and Finish Carpentry
- Doors, Windows and Finish Hardware Installation
- Cabinet Building and Installation
- Specialties Installation

PROJECTS SUPERVISED (see attached project list for project details)

- New Office for Acadiana Regional Development District (Carencro, LA)
- Arnaudville Multipurpose Community Center (Arnaudville, LA)
- Pine Prairie Community and Hurricane Relief Center (Pine Prairie, LA)
- J. Michael Morrow Nursing Home Repairs & Renovation (Arnaudville, LA)
- St. Landry Accelerated Transition School (Opelousas, LA)
- Cade Fire Station (Broussard, LA)
- Opelousas General Health System ER Waiting Addition (Opelousas, LA)
- Family Dollar W. Landry Street (Opelousas, LA)
- Down's Apartments (Opelousas, LA)
- Tech Oaks Apartments (Port Barre, LA)
- USDA Crowley Service Center (Crowley, LA)

Insurance & Bonding

Commercial General Liability (Amerisure Insurance)

•	General Aggregate Limit	\$2,000,000
•	Products & Completed Operations Aggregate Limit	\$2,000,000
•	Personal / Advertising Injury Limit	\$1,000,000
•	Each Occurrence	\$1,000,000
•	Fire Damage Limit – Any One Fire	\$100,000
•	Medical Payments – per Person	\$5,000
•	Deductible (Property Damage per Claim)	\$1,000

Workers Compensation (Amerisure Insurance)

•	Bodily Injury by Accident – Each Accident	\$1,000,000
•	Bodily Injury by Disease – Policy Limit	\$1,000,000
•	Bodily Injury by Disease – Each Employee	\$1,000,000
•	Experience Modification Factor – 0.91	

Commercial Automobile (Amerisure Insurance)

•	Combined Single Limit	\$1,000,000
•	Medical Payments (N/A)	
•	Uninsured Motorist – Combined Single Limit	\$1,000,000

Commercial Umbrella (Amerisure Insurance)

•	Each Incident	\$1,000,000
•	Aggregate	\$1,000,000
•	Retention	\$10,000

Bonding (CNA Western Surety)

Regions Insurance

Thomas E. Whitney Assistant Vice President

400 E. Kaliste Saloom Road, Suite 3000

Lafayette, LA 70508 Phone: 337-234-0568

Certificates of Insurance provided upon request.

Project Portfolio

Project: New Office Building for Acadiana Regional Development District

Location: Carencro, LA

Completion: 2012

Project Mgr:: Sean J. Bertrand

Owner: Acadiana Regional Development District

Architect: Ardoin, Gaudet & Tolson, LTD

Budget: \$2,078,000

Description: 12,000 sqft – Two-story office building with elevator



Project: Village of Pine Prairie – New Community & Hurricane Relief Center

Location: Pine Prairie, LA
Completion: 2009 - 2010
Project Mgr:: Sean J. Bertrand
Village of Pine Prairie

Architect: J. Ronald Landreneau & Associates

Budget: \$592,000

Description: 5,000 sqft – Multipurpose community center

Project: St. Anthony of Padua Catholic Church - Renovations

Location: Krotz Springs, LA

Completion: 2009

Project Mgr:: Sean J. Bertrand

Owner: St. Anthony of Padua Catholic Church (Diocese of Lafayette)

Architect: Sidney Bourgeois Architects

Budget: \$182,000

Description: Interior & exterior renovation

Project: Arnaudville Multipurpose Community Center

Location: Arnaudville, LA
Completion: 2009 - 2010
Project Mgr:: Sean J. Bertrand
Owner: Town of Arnaudville
Architect: D'Avy & Associates

Budget: \$765,000

Description: 5,400 sqft – Multipurpose community center



Project: Bunkie General Family Care Clinic - Renovations

Location: Bunkie, LA Completion: 2009

Project Mgr:: Sean J. Bertrand

Owner: Bunkie General Hospital Architect: David Courville Architects, Ltd.

Budget: \$181,000

Description: Renovation, re-roofing & parking improvements

Project: JM Morrow Nursing Home - Restoration

Location: Opelousas, LA

Completion: 2009

Project Mgr:: Sean J. Bertrand

Owner: J. Michael Morrow Nursing Home

Architect: Arthur Veltin, Ltd.

Budget: \$650,000

Description: 8,000 sqft – Storm damage restoration (Hurricane Gustav)

Project: Municipal Building - Four-story Exterior Fire Stairs

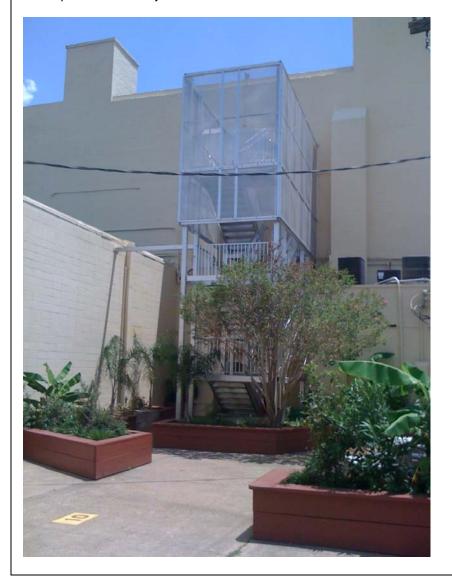
Location: Opelousas, LA

Completion: 2008

Project Mgr:: Sean J. Bertrand
Owner: City of Opelousas
Architect: D'Avy & Associates

Budget: \$110,000

Description: 4 Story exterior stairs retrofit



Project: Toybox – Phase One & Two Location: Opelousas, LA

Location: Opelousas, LA
Completion: 2007 - 2009
Project Mgr:: Sean J. Bertrand

Owner: Toybox of Louisiana, LLC

Architect: D & B Architects
Budget: \$2,038,000

Description: 81,000 sqft – RV & boat / climate controlled storage condominiums

Project: Washington State Bank Addition

Location: Opelousas, LA

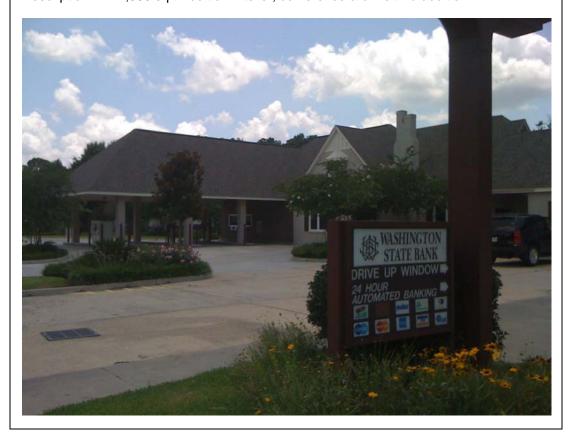
Completion: 2008

Project Mgr:: Sean J. Bertrand

Owner: Washington State Bank Architect: Gaudet & Tolson, Ltd.

Budget: \$307,000

Description: 2,500 sqft Addition – teller, conference & drive thru addition



Project: YooHoo of Louisiana – Production Line Upgrade

Location: Opelousas, LA

Completion: 2008

Project Mgr:: Sean J. Bertrand
Owner: Cadbury Schweppes

Architect: Corporate Engineers / D'Avy & Associates

Budget: \$500,000

Description: Construction associated with production line removal & replacement

Project: Cade Fire Station
Location: Broussard, LA

Completion: 2008

Project Mgr:: Sean J. Bertrand

Owner: St. Martin Parish Government Architect: David Courville Architects, Ltd.

Budget: \$475,000

Description: 3,500 sqft – Rural fire station

Project: St. Landry Storage – Office & Self Storage Facility

Location: Opelousas, LA

Completion: 2006

P/M: Sean J. Bertrand
Owner: Joey Monica
Architect: Arthur Veltin, Ltd.
Budget: \$1,900,000

Description: 89,500 sqft – Mini-storage facility



Project: South Street Elementary

Location: Opelousas, LA

Completion: 2006

Project Mgr:: Sean J. Bertrand

Owner: St. Landry Parish School Board

Architect: Gaudet & Tolson, Ltd.

Budget: \$252,000

Description: 3,000 sqft – 3 Classroom building

Project: Lawtell Elementary Roof Replacement

Location: Lawtell, LA

Completion: 2006

Project Mgr:: Sean J. Bertrand

Owner: St. Landry Parish School Board

Architect: Irvin J. Kohler, AIA

Budget: \$517,000

Description: 20,000 sqft – Roofing replacement (Built-up) & architectural upgrades

Project: St. Landry Accelerated Transition School

Location: Opelousas, LA

Completion: 2005

P/M: Sean J. Bertrand

Owner: St. Landry Parish School Board

Architect: Gaudet & Tolson Budget: \$1,494,000

Description: 18,200 sqft – School & Cafeteria



Project: Downs Apartments Location: Opelousas, LA

Completion: 2005

Project Mgr:: Sean J. Bertrand
Owner: Sanvan, LLC
Architect: Arthur Veltin, Ltd.
Budget: \$1,466,000

Description: 23,400 sqft – Twenty-four (24) unit, apartment building

Project: Verot Square Location: Lafayette, LA

Completion: 2005

Project Mgr.: Lenard Bertrand

Owner: Freeland Properties, LLC

Architect: Arthur Veltin, Ltd.

Budget: \$500,000

Description: 8,500 sqft – Seven (7) unit, office plaza

Project: Teche Federal Savings & Loan (Branch Bank)

Location: Eunice, LA Completion: 2003

Project Mgr.: Sean J. Bertrand

Owner: First Federal Savings & Loan

Architect: D'Avy & Associates

Budget: \$240,000

Description: 1,600 sqft - Branch Bank



Project: OGHS - Emergency Room Waiting Expansion

Location: Opelousas, LA

Completion: 2004

Project Mgr.: Sean J. Bertrand

Owner: Opelousas General Health Systems

Architect: D'Avy & Associates

Budget: \$124,000

Description: 500 sqft - Waiting area addition

Project: FMC Corporation – New Men's Locker Room

Location: Opelousas, LA

Completion: 2004

Project Mgr.: Sean J. Bertrand
Owner: FMC Corporation
Architect: France Enterprises, Inc.

Budget: \$188,000

Description: 1,700 sqft - Industrial locker room

Project: Cajun Fitness - Health & Aerobic Center

Location: Opelousas, LA

Completion: 2003

Project Mgr.: Sean J. Bertrand
Owner: Smith-Brittany, LLC
Architect: Gaudet & Tolson

Budget: \$440,000

Description: 15,000 sqft - Fitness Center



Project: Dixie Storage – HWY 190 Storage Facilities

Location: Opelousas, LA

Completion: 2002

Project Mgr.: Lenard Bertrand
Owner: Dixie Storage
Architect: Arthur Veltin, Ltd.
Budget: \$980,000 (2 phases)

Description: 60,000 sqft – Climate controlled storage facility

Project: Dixie Storage Warehouse Numbers 7, 8, 9, & 10

Location: Lafayette, LĀ
Completion: 2000-2004
Project Mgr.: Lenard Bertrand
Owner: Dixie Storage, LLC
Architect: Arthur Veltin, Ltd.

Budget: \$722,000

Description: 51,000 sqft – Warehouses & loading docks

Project: Muller Electric Supply – Showroom, Sales Office & Warehouse

Location: Opelousas, LA

Completion: 2001

Project Mgr.: Lenard Bertrand
Owner: Muller Electric Supply

Architect: None Budget: \$275,000

Description: 10,000 sqft – Showroom, Sales Office & Warehouse



Project: Family Dollar Stores
Location: Seven (7) Locations

Completion: 2002 - 2004

Project Mgr.: Lenard Bertrand / Sean J. Bertrand

Owner: McCormick Realty Architect: Arthur Veltin, Ltd.

Budget: \$280,000 - \$320,000 each Description: 8,000 sqft - Retail Space

Project: Day's Inn Hotel Location: Rayne, LA

Completion: 2001

Project Mgr.: Lenard Bertrand
Owner: Dixie Motels, LLC
Architect: Raymond Patel
Budget: \$1,200,000

Description: 20,000 sqft - 40 unit Hotel

Licensing & References

Licensing (State of Louisiana)

- Commercial Building Construction License # 36363
- Residential Building Construction License # 84477

Licensing may be verified at:

http://www.lslbc.louisiana.gov/findcontractor_licenseno.htm

References

Donald D'Avy (Architect)

D'Avy & Associates 1006 Creswell Lane Opelousas, LA 70570 Phone: 337-948-2678

Donald Breaux (Architect)

Donald J. Breaux Architect 141 Ridgeway Drive, Suite 210 Lafayette, LA 70503 Phone: 337-989-2262

Jerome Gaudet (Architect)

Gaudet & Tolson, Ltd. 130 West South Street Opelousas, LA 70570 Phone: 337-948-1202

Arthur Veltin (Architect)

Arthur Veltin, Ltd. 1013 Creswell Lane Opelousas, LA 70570 Phone: 337-942-5050

Tom Whitney (Bonding / Insurance Agent)

Regions Insurance 400 E. Kaliste Saloom Road – Suite 3000 Lafayette, LA 70508 Phone: 337-234-0568

Ronnie LaShute - V.P. (Banking Reference)

American Bank & Trust Co. 307 East Landry Street Opelousas, LA 70570 Phone: 337-948-3056

David Courville (Architect)

David Courville Architect, Ltd. 200 Jefferson Street Lafayette, LA 70501 Phone: 337-234-4166

Todd Deville (Engineer)

J. Ronald Landreneau & Associates 801 W. Main Street Ville Platte, LA 70586 Phone: 337-363-7035